Message Text

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PAGE 01 LA PAZ 04198 311706Z ACTION AGRE-00

INFO OCT-01 ARA-14 ISO-00 AID-05 EB-08 IO-14 ICA-20 COME-00 TRSE-00 /062 W

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P R 311645Z MAY 78 FM AMEMBASSY LA PAZ TO SECSTATE WASHDC PRIORITY 962 INFO AMEMBASSY LIMA

UNCLAS LA PAZ 4198

LIMA FOR AGATT

EO 11652: NA TAGS: EAGR, BL, PE

SUBJ: CCC CREDIT - WHEAT

REF: STATE 120741

- 1. THE MINISTERIO DE INDUSTRIA, COMERCIO Y TURISMO AND SACI, THE BOLIVIAN REPRESENTATIVE FOR CONTINENTAL GRAIN, HAVE GIVEN US DOCUMENTS WHICH INDICATE THAT THE FINAL SALES AGREEMENT PRICE IS A CANDF PRICE WHICH INCLUDES BOTH THE COST OF THE WHEAT GRAIN AND THE TRANSPORTATION.
- 2. THE DECEMBER 6, 1977 TENDER FROM CONTINENTAL GRAIN SHOWED THE FOLLOWING PRICES FOR HARD RED WINTER WHEAT, NO 2, 11 PERCENT MINIMUM PROTEIN CONTENT:

SHIPMENT DATE US\$/MT-CANDF

FEBRUARY 130.98 MARCH 130.61 APRIL 130.61 MAY 130.24 JUNE 127.12

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ACCORDING TO THIS TENDER, IF PRICES WERE FOB GULF, THE ABOVE PRICES SHOULD BE REDUCED BY US\$14.00 PER MT. IF THE PRICES WERE FOB PACIFIC PORT, THE FOB GULF PRICE SHOULD BE REDUCED REPEAT REDUCED BY US\$1.50 PER MT.

IN A TELEPHONE CALL TO SACI, CONTINENTAL GRAIN

AUTHORIZED THE INITIAL TENDER PRICES TO BE LOWERED BY US\$0.75. SO THAT THE FINAL BID PRICES WERE THE FOLLOWING:

SHIPMENT US\$/MT CANDF FEBRUARY 130.23 MARCH 129.86 APRIL 129.86 MAY 129.49 JUNE 126.37

- 3. THE JANUARY 31, 1978 CONTRACT BETWEEN THE GOB AND SACI STATES THAT THE FINAL PRICES WERE THE ABOVE CANDF PRICES. THE CONTRACT ALSO STATES THAT THESE PRICES WILL BE REDUCED BY US\$1.50/MT IF THE SHIPS ARE LOADED AT THE PACIFIC PORTS.
- 4. ACCORDING TO THE MINISTRY OF INDUSTRY AND COMMERCE, A LETTER OF CREDIT WAS OPENED FOR US\$12,704,160 FOR THE FOB VALUE OF THE WHEAT PURCHASE. ANOTHER LETTER OF CREDIT TO COVER THE TRANSPORTATION COST WAS OPENED FOR US\$1,544,000, WHICH REPRESENTS US\$14 PER MT.

SHIPMENT AMOUNT FOB TOTAL (US\$)
(MT) US\$/MT

FEB 31,500 116.25 3,661,245

MARCH 21,000 115.86 2,433,069

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APRIL 15,000 115.86 1,824.795
MAY 21,000 115.49 2,425,290
JUNE 21,000 112.37 2,359,770
TOTAL 110,500 12,704,160

5. WE ARE POUCHING COPIES OF THE CONTRACT, THE FINANCIAL REPORT WHICH WAS PREPARED BY THE GOB FOR ITS INTERNAL USE, THE CONTINENTAL GRAIN TENDER, AND THE GOB LETTER WHICH ACCEPTS THE SACI BID. BOEKER

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